



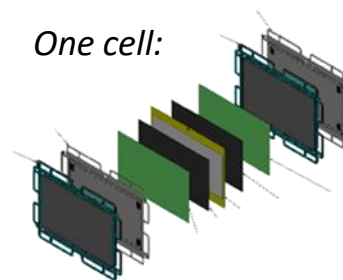
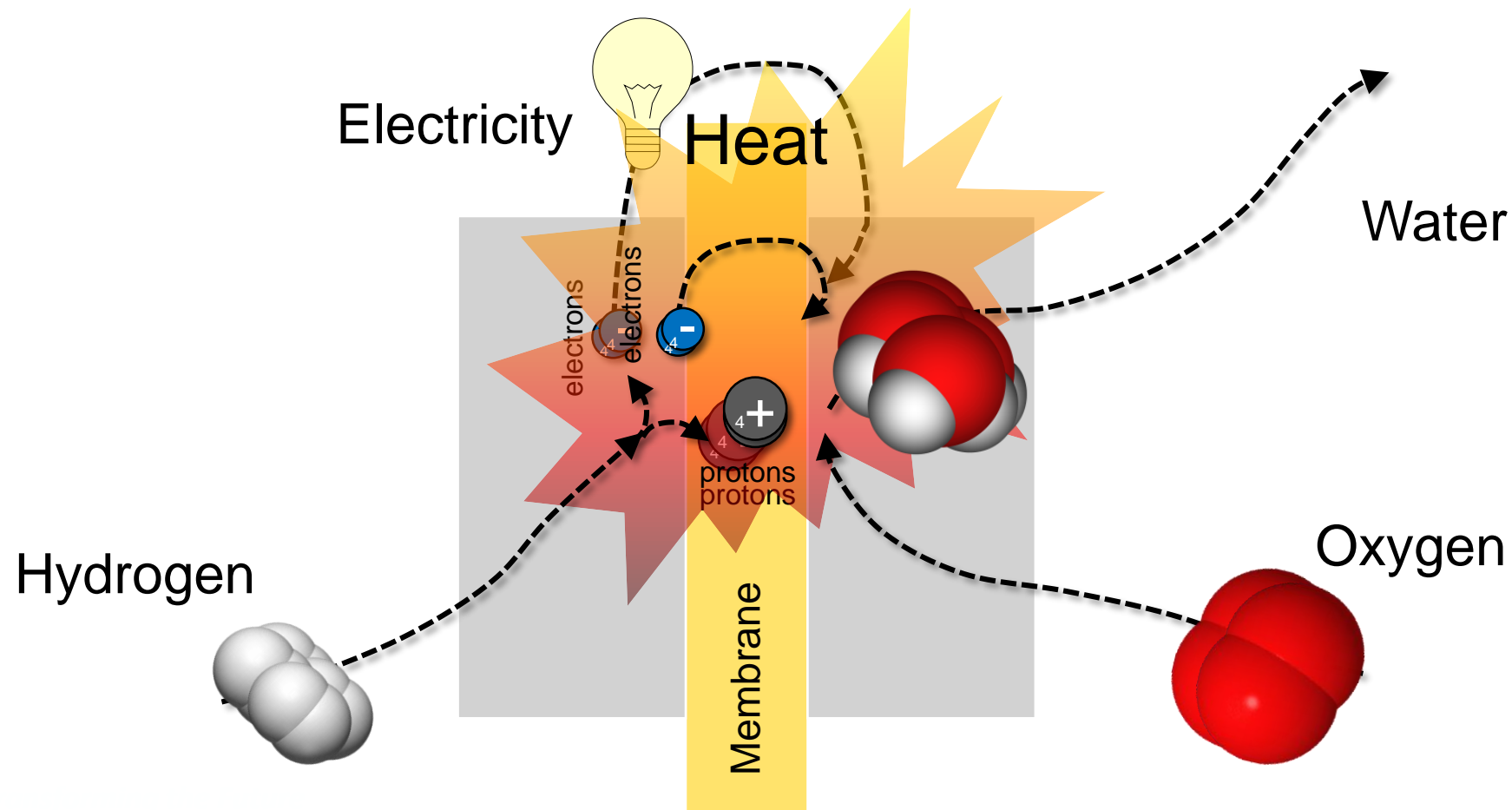
*Fuel Cell System and their applications*



# Fuel Cell System

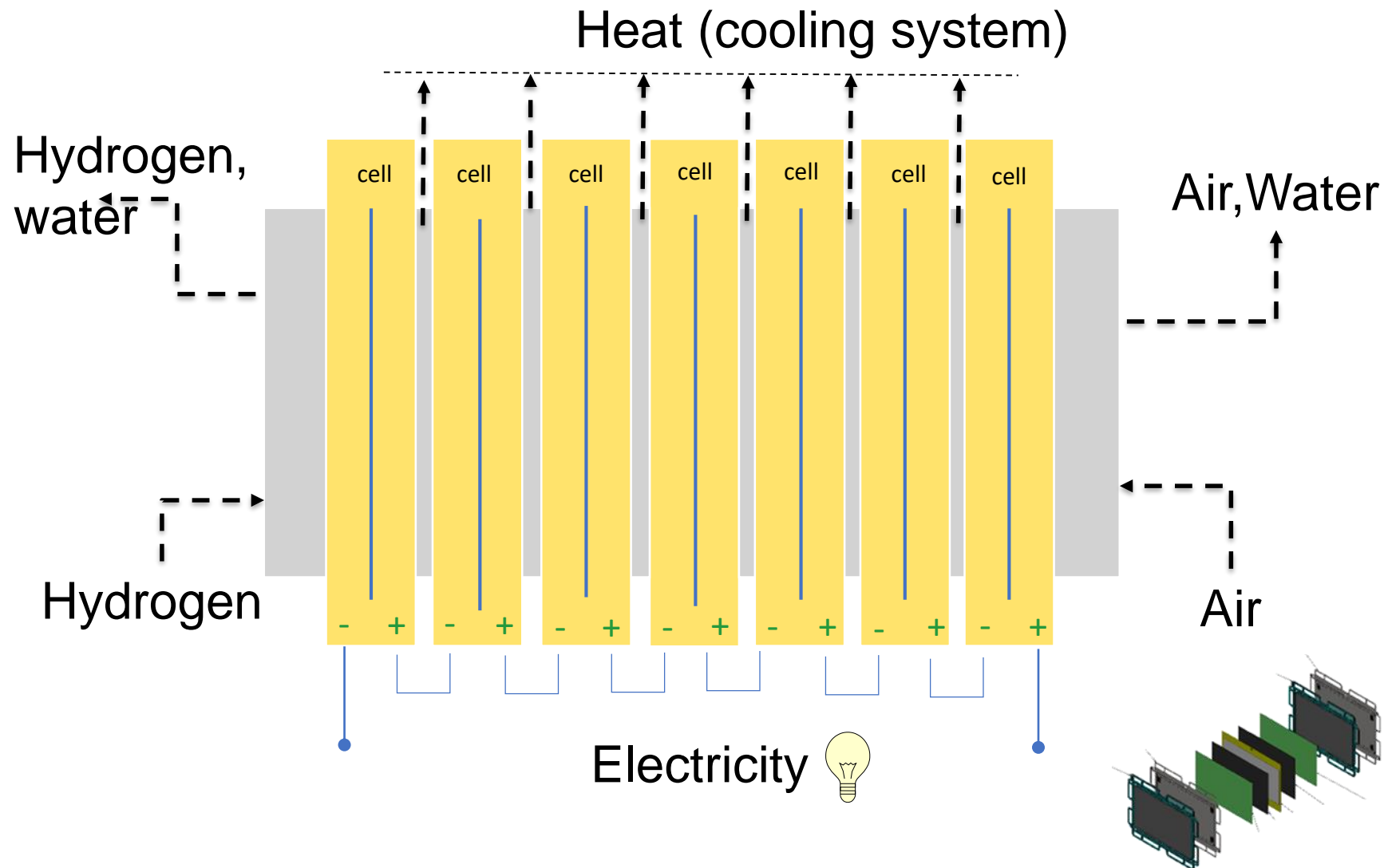
- Fuel Cell stack (different types)
  - PEMFC [Proton Exchange Membrane Fuel Cell]
  - SOFC [Solid Oxide Fuel Cells]
  - MCFC [Molten Carbonate Fuel Cells]
  - PAFC [Phosphoric Acid Fuel Cells]
  - AFC [Alkaline Fuel Cell] – The one of Apollo missions
  - Direct Methanol (typically PEM)
- Fuel Cell system BOP (Balance Of Plant)
  - Air (or oxygen) loop
  - Fuel (Hydrogen) loop
  - Coolant loop
  - Power Electronics
  - Control
  - Fuel reservoir (hydrogen cylinders)
  - Energy/Power Buffer (batteries or similar)

# Fuel Cells 'controlling the power of hydrogen'

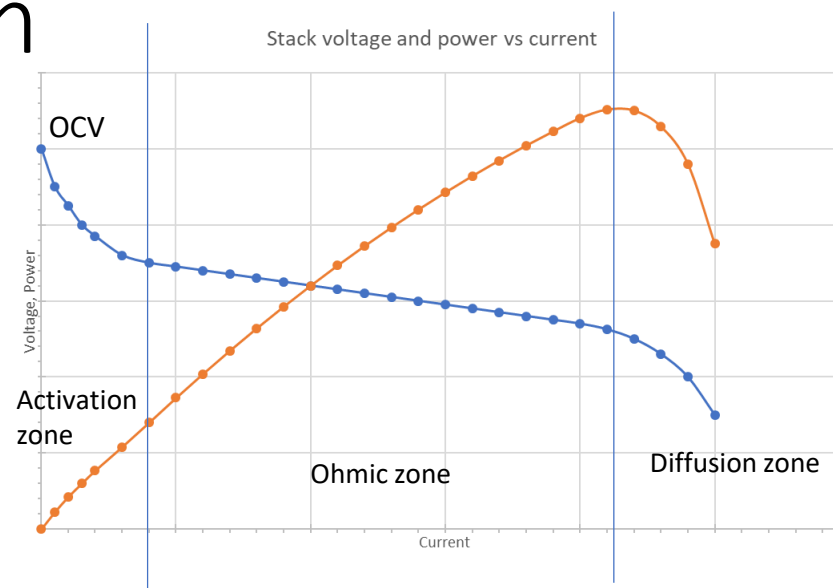


# PEM fuel cell stack / system

- Membrane
- Electrode (Pt based catalyst)
- GDL (Gas diffusion Layer)
- Membrane must be humid
- Cell must not be flooded
- Supply hydrogen and oxygen(Air) in the right quantity, temperature, humidity and pressure and evacuate the excess
  - Air compressor, filter, intercooler, exhaust
  - Hydrogen loop
- Evacuate water produced by the reaction
  - Exhaust system
- Maintain temperature control
  - Cooling system (radiators or similar)
- Maintain water balance (not dry, not flooded)
  - Control system
- Manage Power
  - Power Electronics, battery
- Manage safety
  - Safety features



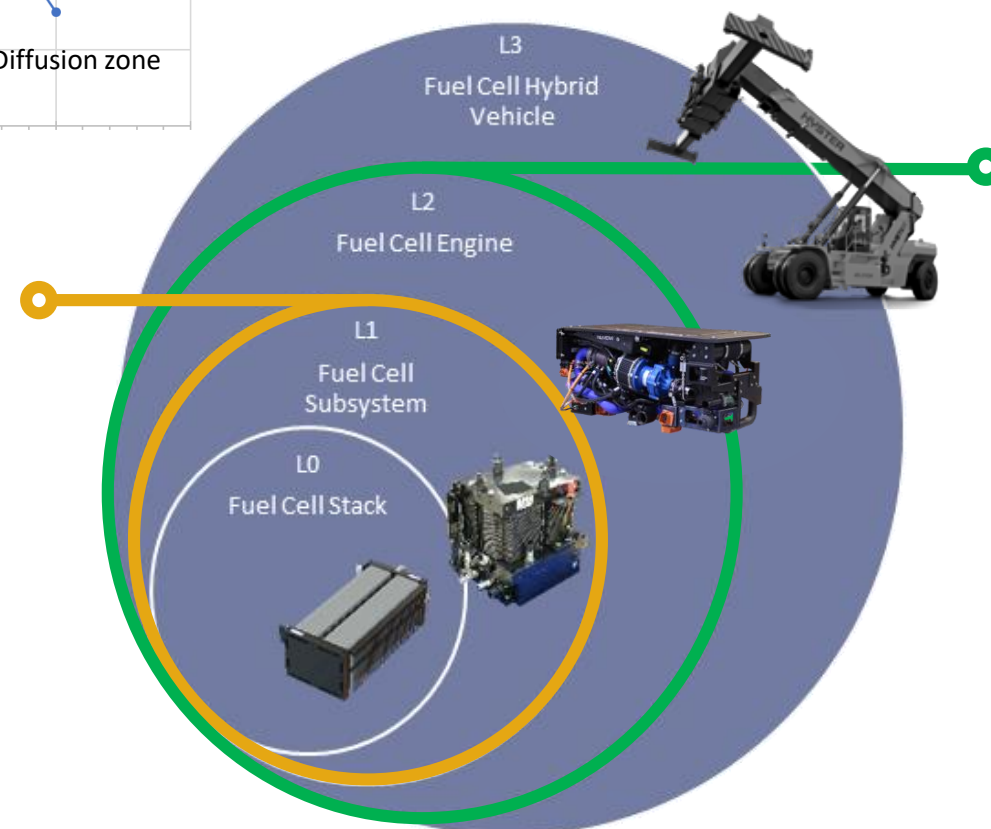
# Fuel Cell system



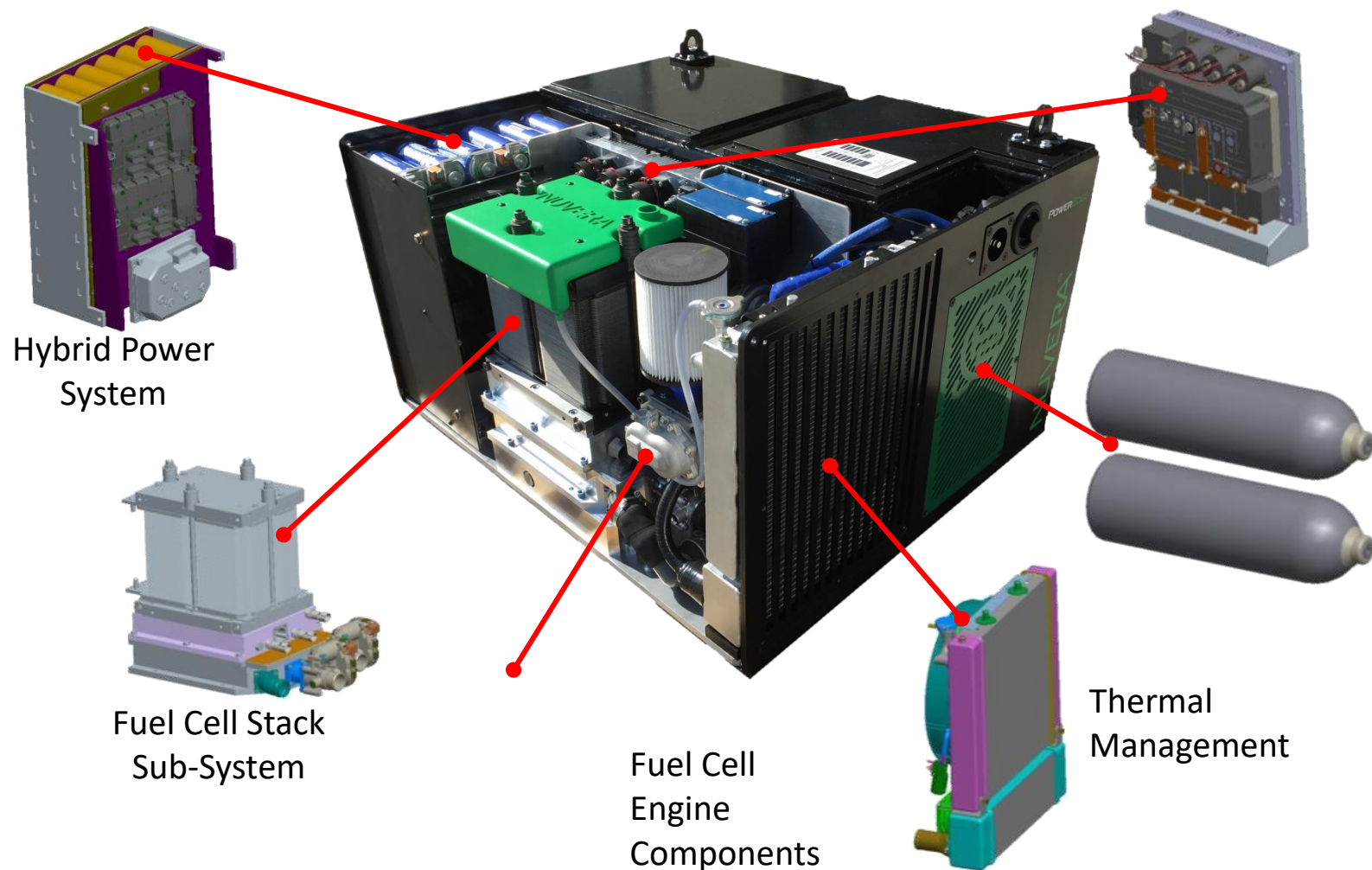
Stack efficiency = Cell voltage / 1.25

System eff < Stack eff

Because of parasitic losses  
(compressor, etc)

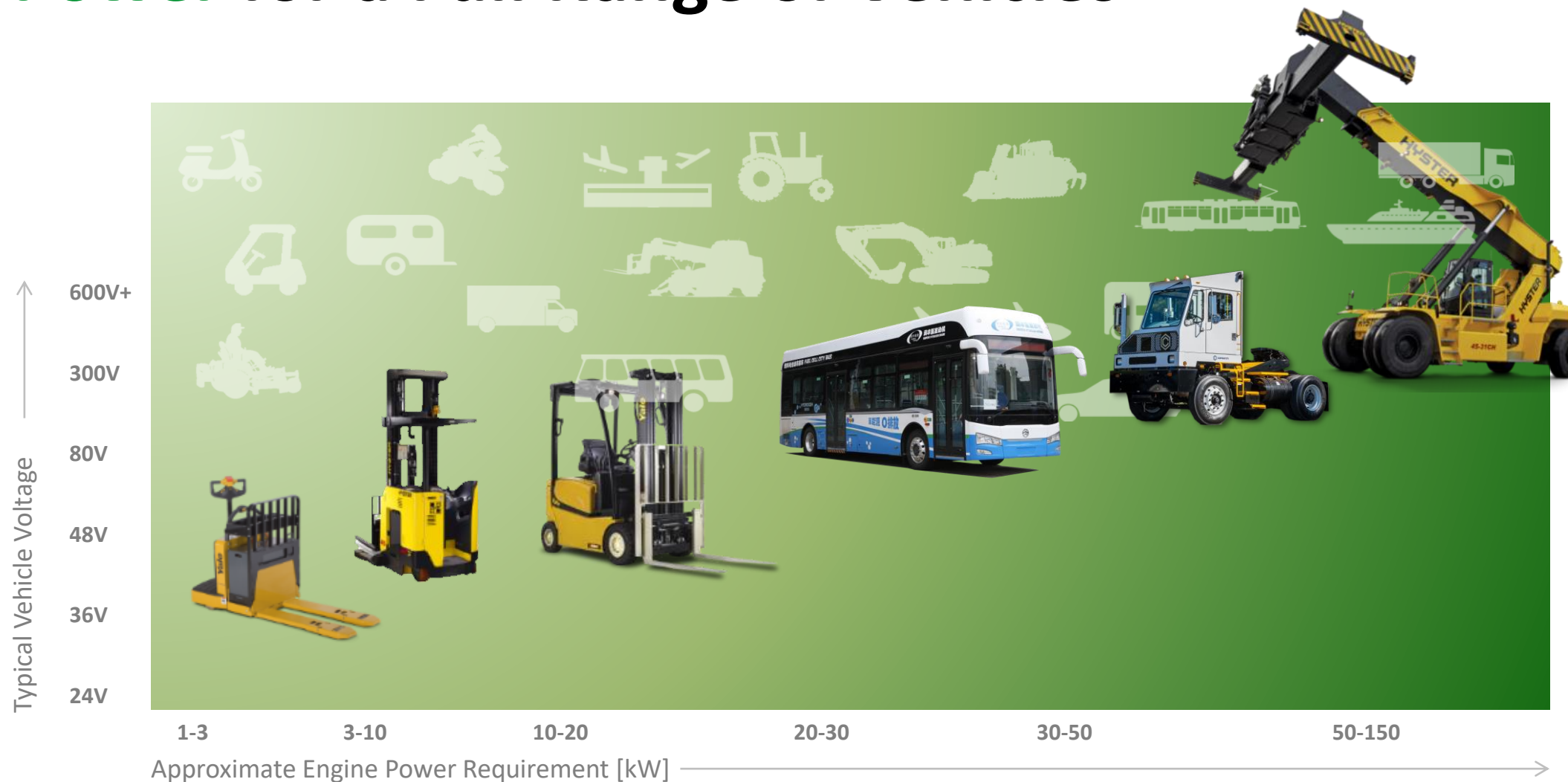


# Fork-lift truck Application



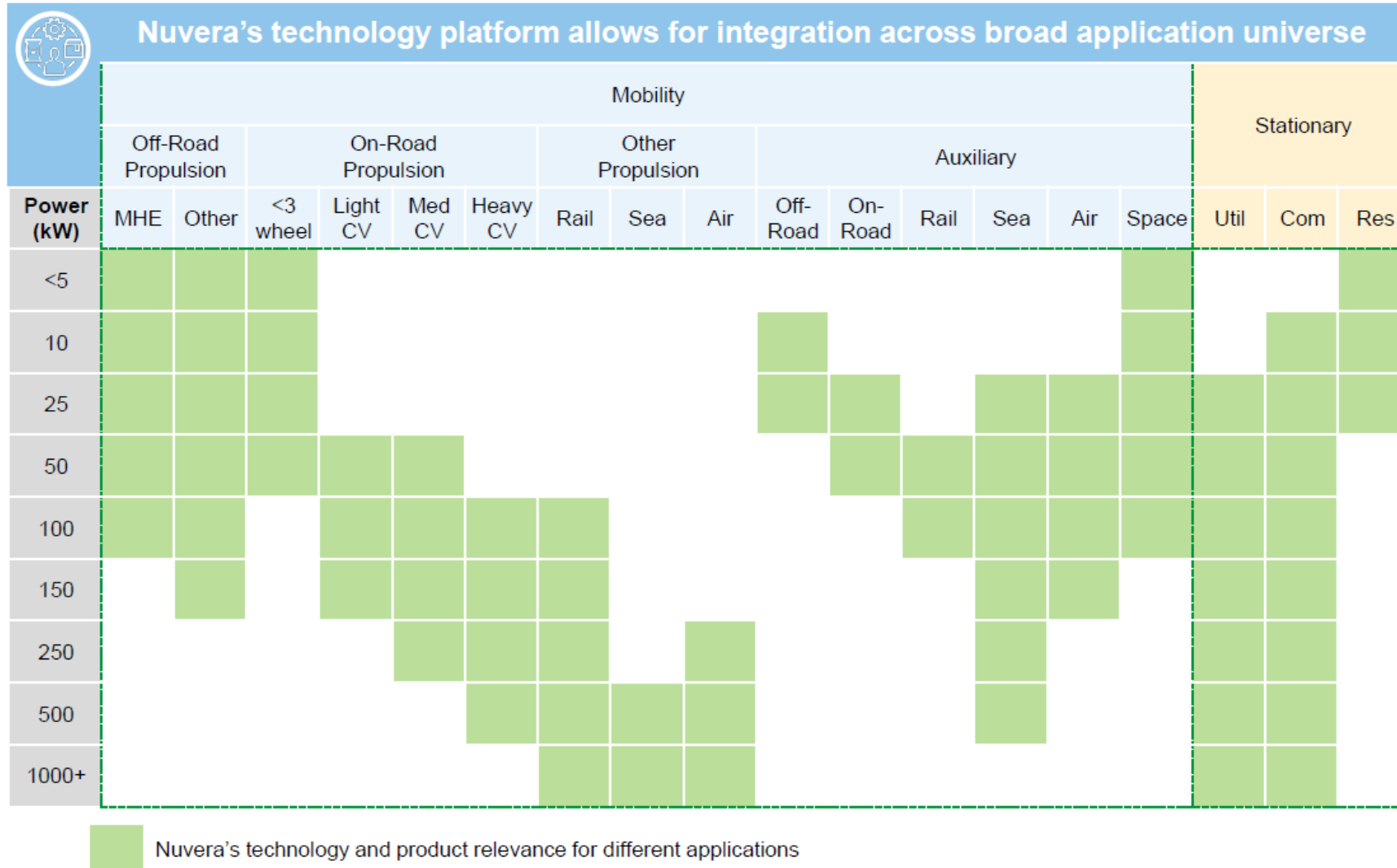


# Power for a Full Range of Vehicles



*If it moves, it needs a fuel cell engine.*

### 3. Broadest potential **application set**





# 25+ Years of Mobility Experience

**Fiat Seicento**  
Elettra 7 kW RE, 2000

**Fiat Seicento**  
50 kW FCEV, 2003

**Fiat Panda**  
80 kW FCEV, 2006

**Alfa Romeo Mito**  
80 kW FCEV, 2010

**CNH Tractor**  
80 kW FCEV, 2010

**Iveco Daily Bus**  
80 kW FC Bus, 2013

**FC Propulsion Institute**  
Mining Locomotive, 2003

**Toro**  
Workman Utility Vehicle, 2005

**Aixam Mega**  
Light Duty Truck, 2005

**MTU**  
Robotic Vehicle, 2009

**The World's First Fuel Cell Powered Ice Resurfacer**

**00:13:04:21**

**NUVERA**

**Temperature scale**

**23.1**

**12.6**

**20.7**

# Supporting **Volume Growth**

## Automated assembly and control equipment

- ✓ Low-cost / high-volume manufacturing capability
- ✓ High quality assurance
- ✓ Manufacturing processes developed at Nuvera HQ for duplication at other plants
- ✓ Expandable production capacity build-up





# Versatile Applications



**Hyster® Top Loading Container Handler**  
**Twin E-45 Fuel Cell Engine Configuration**  
**90 kW Total Power**

## Flexible Configuration

Multiple fuel cell engines can be integrated into a single drivetrain or power system to deliver **higher power**





# Certification Awarded

Nuvera fuel cell motive power solutions certified by Chinese national motor vehicle inspection center



Customization to  
meet local market  
requirements



报告编号: QM20EB1QL1041

 (2018) 国认监认字 (256) 号

 180005342347

 中国认可  
检测  
TESTING  
CNAS L1466

## 检 验 报 告

燃料电池发动机性能

产品名称: 燃料电池发动机

产品型号: Nuvera E-60-HD-L3

受检单位: 纽威莱燃料电池(浙江)有限公司

检验类别: 强制性试验

国家机动车产品质量监督检验中心(上海)  
试验专用章 107

检验检测专用章

Access the SMVIC portal at [miit.gov.cn](http://miit.gov.cn)  
for additional details

# Fuel Cell Engine Layout

**Embedded Controller**  
Simplified vehicle integration and engine operation

**Air Compressor**  
Fully integrated. No additional sourcing, packaging, or cost.

**Coolant Pump**  
Fully integrated. No additional sourcing, packaging, or cost.

Power Out (+)

Vibration Isolation

Air Supply

Power Out (-)

**FC Stack**  
Compact Nuvera® Fuel Cell Stack provides high efficiency

**Hydrogen Supply**  
Proprietary ejector circulates hydrogen without electricity and further boosts efficiency

**Coolant Connections (Radiator)**

**Exhaust**  
Standardized inputs and outputs simplify interconnection to vehicle powertrain



# Nuvera enabling customer success



## *Experienced and highly responsive global customer application engineering team*

### **Customer Access and Product Influence**

- ✓ Participates in customers' product design reviews and planning
- ✓ Provides customers access to decades of knowledge resulting in continued hydrogen and fuel cell innovation

### **Documentation and Training**

- ✓ Tailor-made customer-facing integration documentation
- ✓ Customized training material and presentation
- ✓ Product manuals

## *Matching high-performance products with knowledge and expertise*

- ✓ Highly-trained global support team
- ✓ Remote and on-site support
- ✓ Direct service and aftermarket support



**Top Loader**

Port of Los Angeles



**Reach Stacker**

Port of Valencia, Spain  
(forthcoming)



**Passenger Bus**

Chinese Cities



# Some numbers

- Fuel Cell car
  - Typically 0,75-1 kgH<sub>2</sub> / 100 km
  - Hydrogen tanks 4-6 kgH<sub>2</sub>
- Fuel Cell Bus
  - Typically 5-7 kgH<sub>2</sub> / 100 km
  - Hydrogen tanks 20-30 kgH<sub>2</sub>
- Fuel Cell counterbalance lift truck
  - Typically 1 kgH<sub>2</sub> / shift
  - Hydrogen tank 1 kgH<sub>2</sub>
- Hydrogen energy content 120 MJ/kg – (Gasoline 43 MJ/kg)
- A fuel cell system @50% electrical efficiency 1 kgH<sub>2</sub> -> 60 MJ (16,67 kWh) of electrical energy (in the same ballpark of a battery car)

# Summary

- Anything that requires energy could use an hydrogen fuel cell
- Feasibility and advantageous are intended vs competing technologies on technical, economical and environmental point of view.
- At this stage of development we believe intense and heavy duty mobility applications are the most promising in a near near/medium term horizon
- Green hydrogen and fuel cell application can heavily contribute to the EU neutral carbon emission goal by 2050.